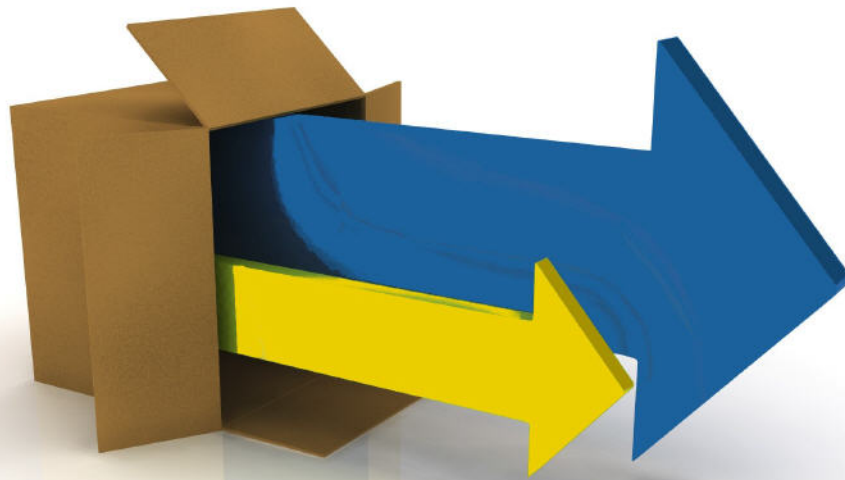


# SAP Business Planning and Consolidation (BPC)



*BPC for Manufacturing, Wholesale and Distribution*

Budgeting

Forecasting

Financial Consolidation

Scenario analysis

Cash management

Specialists in SAP BPC

Works with:

Oracle  
SAP  
INFOR  
JD Edwards  
Microsoft ERP  
Siebel  
Lawson  
Epicor  
And all other systems



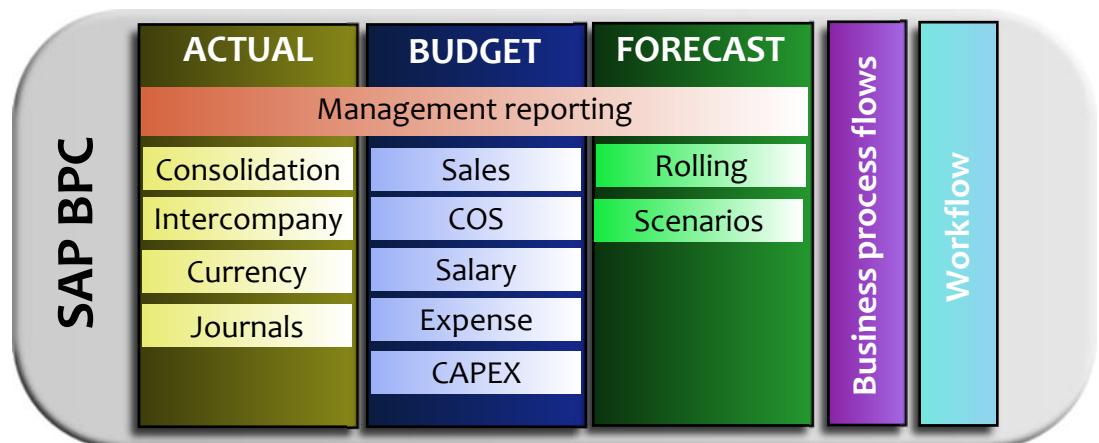
## Do you tick these boxes?

You are using Excel or inflexible legacy systems to do your budgeting and reporting. Your budgeting and reporting processes suffer from:

- 'Spreadsheet hell' for budgeting and reporting
- Inaccurate budget data or multiple revisions of plan
- Budget and forecasting processes out of control
- A lot of manual effort sometimes resulting in errors

## Then consider this...

SAP Business Planning Consolidation (SAP BPC) is a unified solution for your financial processes



Benefits include:

- Cost reductions, better cash management and less financial risk from improved processes and a better view of the future
- Works with SAP and non-SAP systems
- It uses 'native Excel'
  - Every one knows how to use it
  - Reports and data entry schedules easy to build
- Reduce cycle times
  - Budgeting / Forecasting processes
  - Consolidating Actuals process
- Improved process control by
  - System workflow controls
  - Version controls for budgets / forecasts / scenarios
  - Version control for reports and commentaries



## So what is BPC for Manufacturing, Wholesale and Distribution?

We have invested significant R&D time into pre-building SAP BPC to suit a wide range of business needs. BPC Complete is a pre-built accelerator pack that will assist companies in Manufacturing and similar industries in their implementation of planning and consolidation systems

BPC Complete was created as an **accelerator** and **foundation of best practice system build**.

BPC Complete makes available a wide range of application processes that can be selected by our customers and tailored to their specific needs - we would not need to start from scratch but fine-tune what already exists

### What does it include?

#### Budgeting - top down; bottom up; driver and activity based

- Weekly sales and margin planning by SKU and customer
- Driver based sales planning using volumes and prices
- Top down sales planning by brand / product category
- Different phasing methods including adjusted seasonality
- Driver based Cost of sales using standard raw materials costs by weights / volumes
- Overhead budgeting top down or driver based

#### Forecasting and scenarios

- Rolling monthly forecasts
- Management of multiple forecasts and scenarios
- Calculated cashflows and rolling cash forecasts

#### Financial consolidation

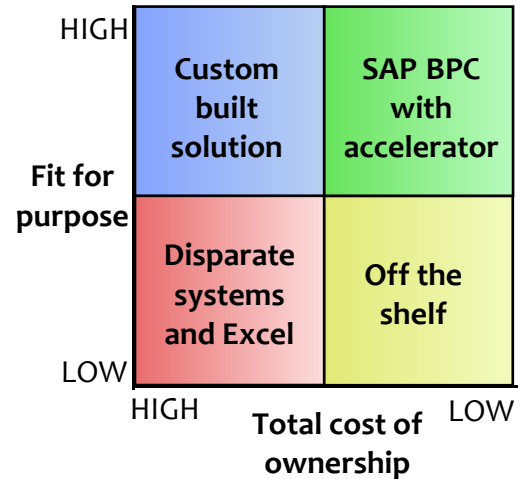
- Consolidation of actuals, journals, intercompany, currency translation and constant currency analysis
- Variance analysis: Price, volume, efficiency, mix variances etc



## What are the key benefits of using BPC for Manufacturing, Wholesale and Distribution?

BPC gives the overall benefit of a solid starting point and basis from which Manufacturing systems can be rapidly built. The key benefits are:

- Reduced project risk
- Faster delivery timeframe
- Best-practice system build
- Built for Manufacturing



### Interested?

Contact us if you would like

- to receive the Manufacturing detailed content specification
- to arrange a demonstration of BPC Complete for Manufacturing
- any other information on BPC accelerator packages and AIS services

### Contact...

If you would like any further information on BPC accelerator packages or other services that AIS Consulting offer then please contact us:

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## About AIS Consulting

AIS Consulting is a performance management consultancy specialising in the delivery of SAP BPC and other SAP EPM solutions. We are one of the most experienced SAP EPM consultancies and are an SAP Partner Working with a wide variety of clients in many different industries, AIS has SAP-endorsed case studies illustrating the benefits that can be achieved through implementing SAP EPM solutions.