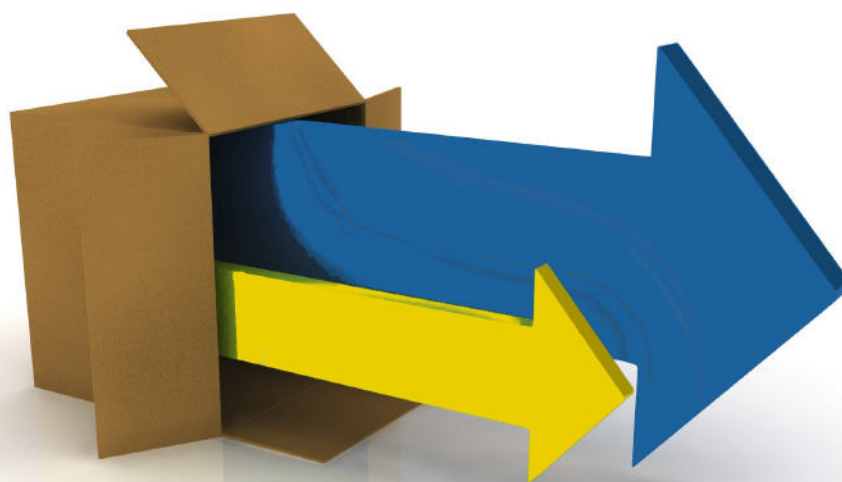


# SAP Business Planning and Consolidation



## ***BPC for Consumer Packaged Goods***

Budgeting

Forecasting

Financial Consolidation

Scenario analysis

Cash management

Specialists in SAP BPC

Works with:

Oracle

SAP

INFOR

JD Edwards

Microsoft ERP

Siebel

Lawson

Epicor

And all other systems



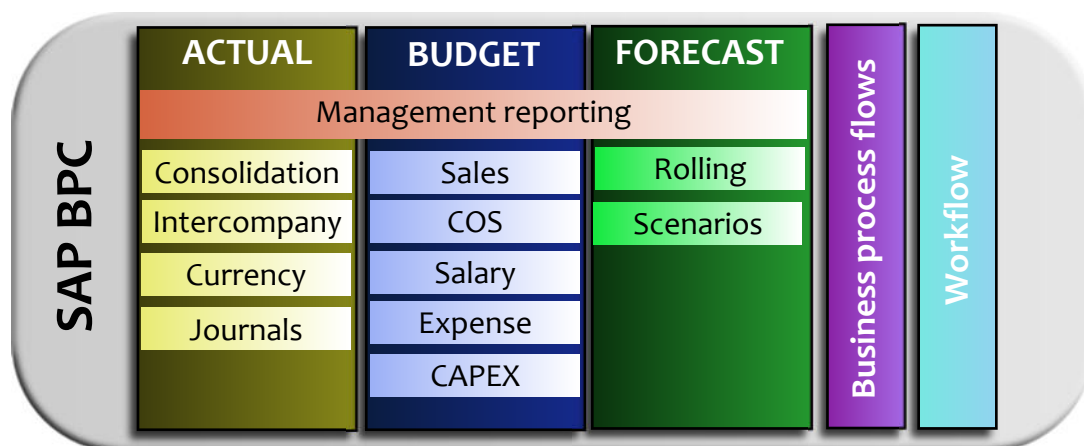
## Do you tick these boxes?

You are using Excel or inflexible legacy systems to do your budgeting and reporting. Your budgeting and reporting processes suffer from:

- 'Spreadsheet hell' for budgeting and reporting
- Inaccurate budget data or multiple revisions of plan
- Budget and forecasting processes out of control
- A lot of manual effort sometimes resulting in errors

## Then consider this...

SAP Business Planning Consolidation (SAP BPC) is a unified solution for your financial processes



Benefits include:

- Cost reductions, better cash management and less financial risk from improved processes and a better view of the future
- It uses 'native Excel'
  - Every one knows how to use it
  - Reports and data entry schedules easy to build
- Reduce cycle times
  - Budgeting / Forecasting processes
  - Consolidating Actuals process
- Improved process control by
  - System workflow controls
  - Version controls for budgets / forecasts / scenarios
  - Version control for reports and commentaries



## So what is BPC Complete for CPG?

We have invested significant R&D time into pre-building SAP BPC to suit a wide range of business needs. BPC Complete is a pre-built accelerator pack that will assist companies in CPG and similar industries in their implementation of planning and consolidation systems

BPC Complete was created as an **accelerator** and **foundation of best practice system build**.

BPC Complete makes available a wide range of application processes that can be selected by our customers and tailored to their specific needs - we would not need to start from scratch but fine-tune what already exists

## What does the CPG Accelerator package include?

### Budgeting - top down; bottom up; driver and activity based

- Weekly sales and margin planning by SKU and customer
- Driver based sales planning using volumes and prices
- Top down sales planning by brand / product category
- Different phasing methods including adjusted seasonality
- Driver based Cost of sales using standard raw materials costs by weights / volumes
- Overhead budgeting top down or driver based

### Forecasting and scenarios

- Rolling monthly forecasts
- Management of multiple forecasts and scenarios
- Calculated cashflows and rolling cash forecasts

### Financial consolidation

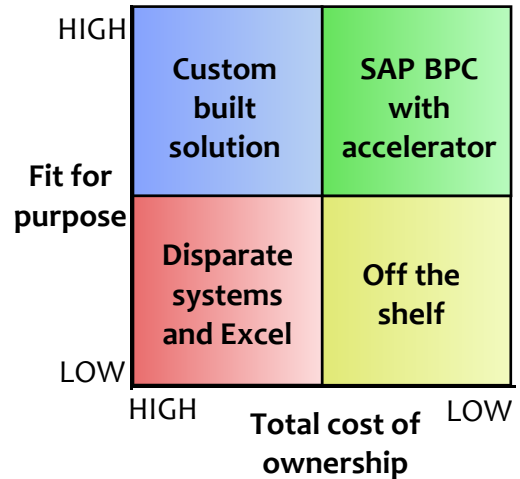
- Consolidation of actuals, journals, intercompany, currency translation and constant currency analysis
- Variance analysis: Price, volume, efficiency, mix variances etc



## What are the key benefits to using BPC Complete for CPG?

BPC Complete gives the overall benefit of a solid starting point and basis from which CPG systems can be rapidly built. The key benefits are:

- Reduced project risk
- Faster delivery timeframe
- Best-practice system build
- Built for CPG



## Interested?

Contact us if you would like

- to receive the CPG detailed content specification
- to arrange a demonstration of BPC Complete for CPG
- any other information on BPC accelerator packages and AIS services

## Contact...

If you would like any further information on BPC accelerator packages or other services that AIS Consulting offer then please contact us:

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## About AIS Consulting

AIS Consulting is a performance management consultancy specialising in the delivery of SAP BPC and other SAP EPM solutions.

AIS is one of the most experienced SAP EPM consultancies and is a full partner of SAP.

Working with a wide variety of clients in many different industries, AIS has SAP-endorsed case studies illustrating the benefits that can be achieved through implementing SAP EPM solutions.